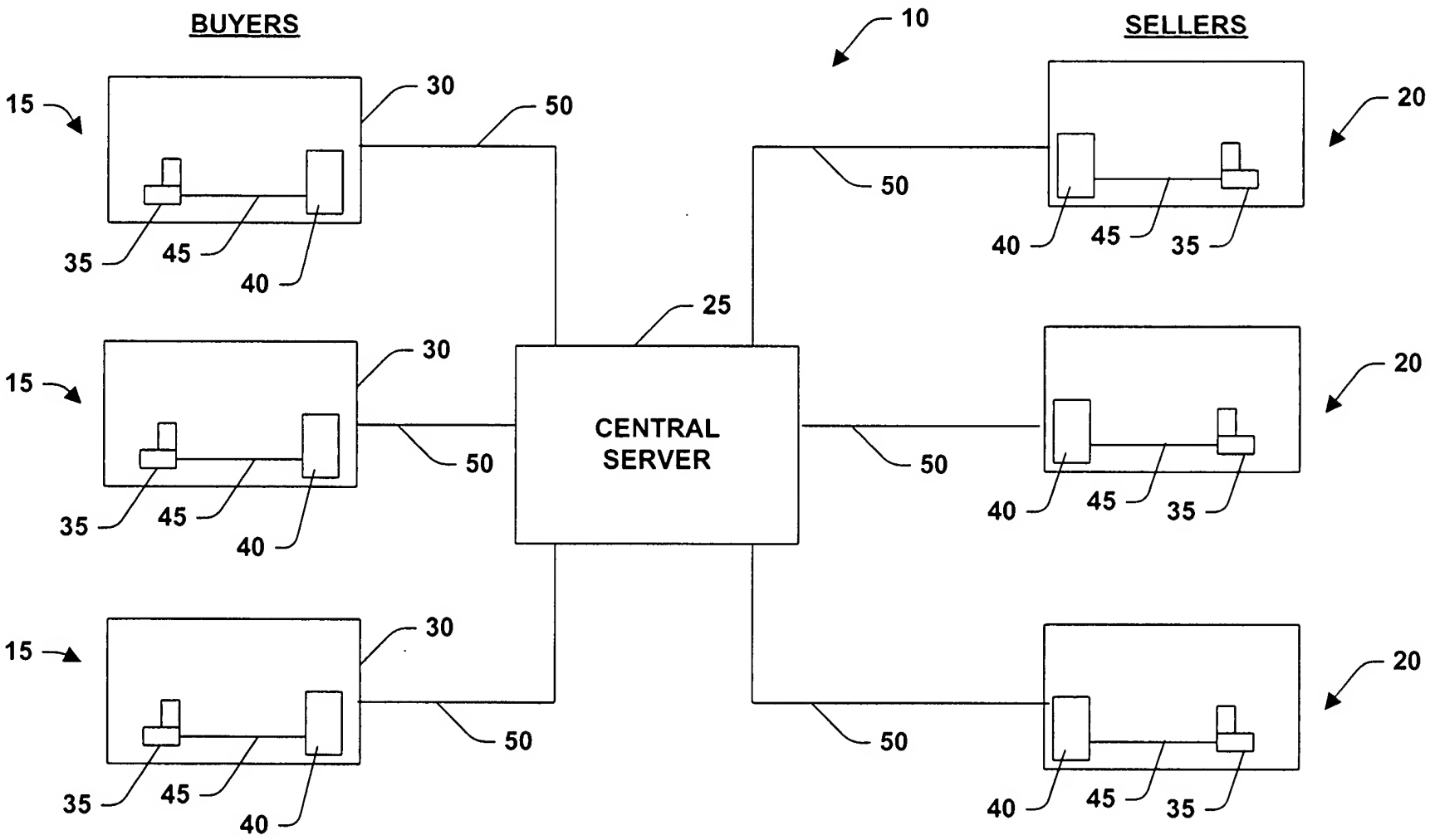


Fig. 1

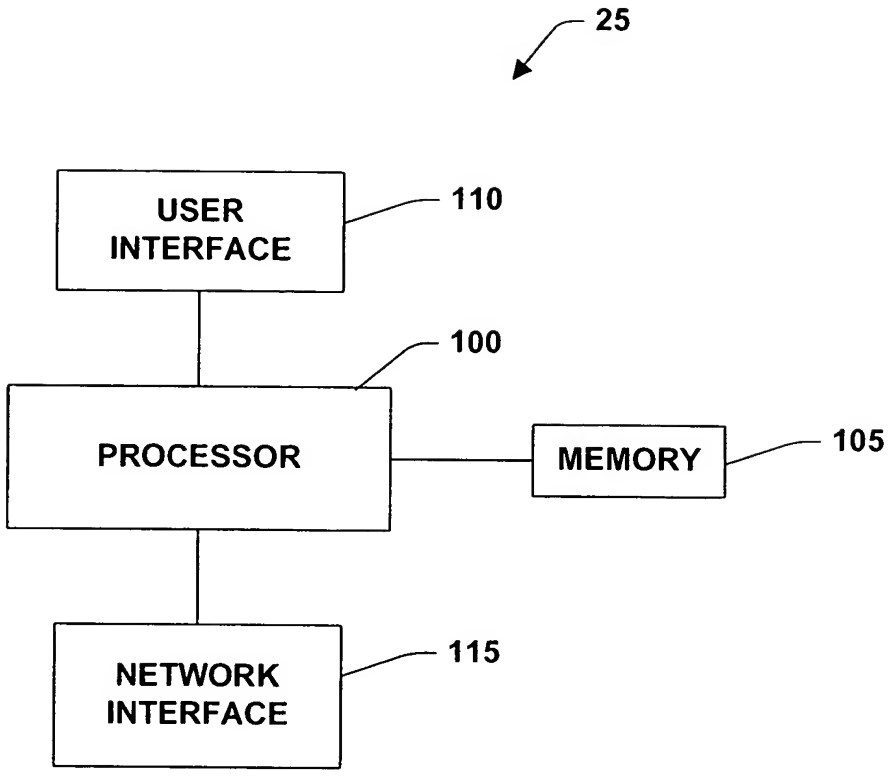

25
USER INTERFACE
110
100
PROCESSOR
MEMORY
105
NETWORK INTERFACE
115

Fig. 2a

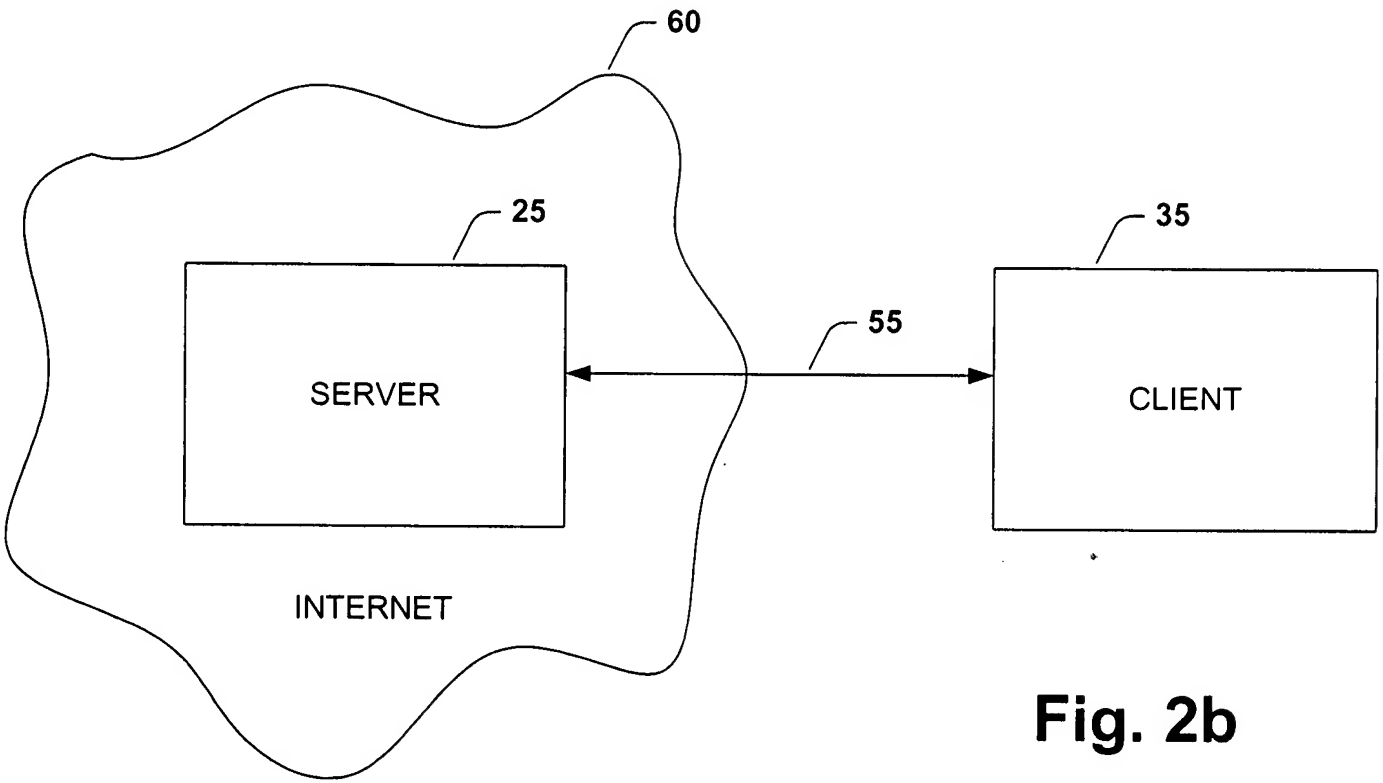


Fig. 2b

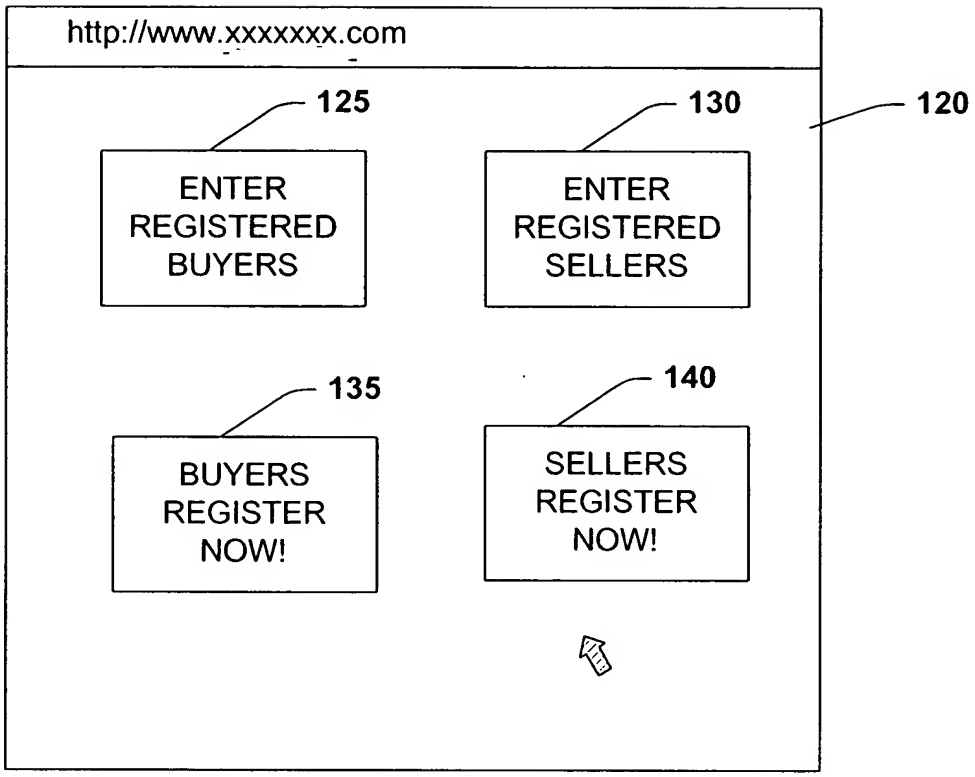

http://www.xxxxxxx.com
125
ENTER REGISTERED BUYERS
130
ENTER REGISTERED SELLERS
120
135
BUYERS REGISTER NOW!
140
SELLERS REGISTER NOW!

Fig. 3

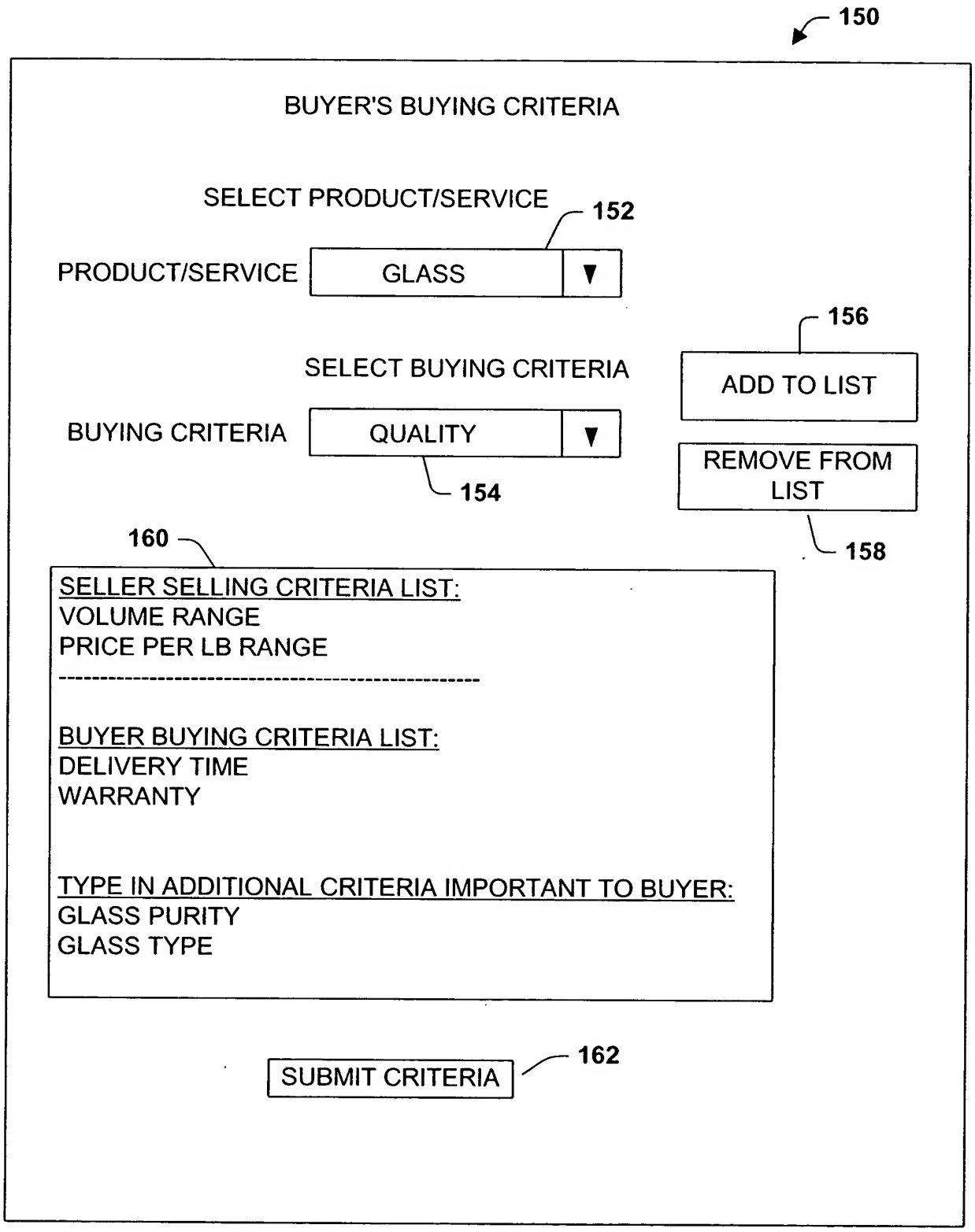

150
BUYER'S BUYING CRITERIA
SELECT PRODUCT/SERVICE
152
PRODUCT/SERVICE
GLASS
156
SELECT BUYING CRITERIA
ADD TO LIST
BUYING CRITERIA
QUALITY
REMOVE FROM LIST
154
158
160
SELLER SELLING CRITERIA LIST:
VOLUME RANGE
PRICE PER LB RANGE
BUYER BUYING CRITERIA LIST:
DELIVERY TIME
WARRANTY
TYPE IN ADDITIONAL CRITERIA IMPORTANT TO BUYER:
GLASS PURITY
GLASS TYPE
SUBMIT CRITERIA
162

Fig. 4a

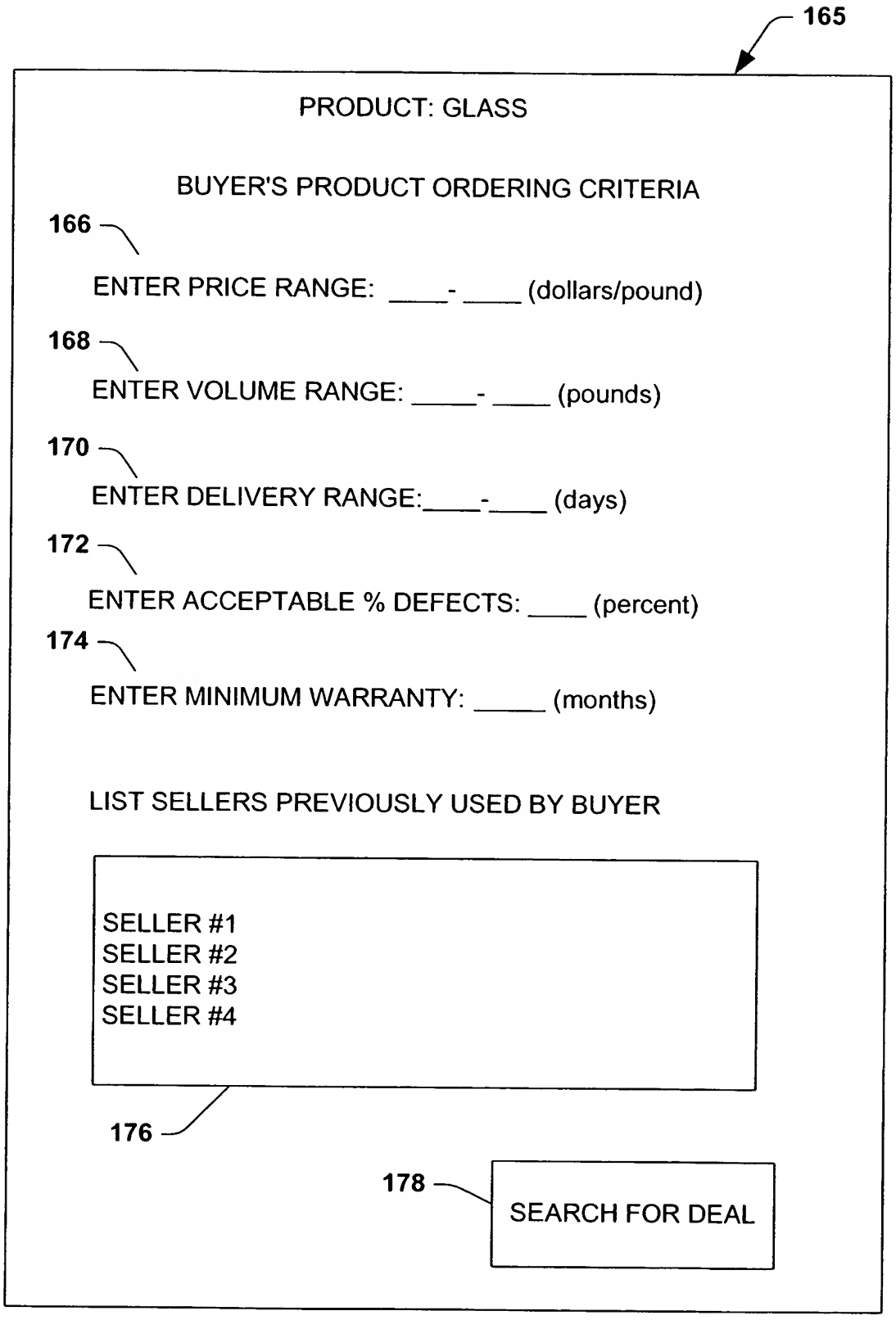

165
PRODUCT: GLASS
BUYER'S PRODUCT ORDERING CRITERIA
166
ENTER PRICE RANGE: ____- ____ (dollars/pound)
168
ENTER VOLUME RANGE: ____- ____ (pounds)
170
ENTER DELIVERY RANGE:____-____ (days)
172
ENTER ACCEPTABLE % DEFECTS: ____ (percent)
174
ENTER MINIMUM WARRANTY: _____ (months)
LIST SELLERS PREVIOUSLY USED BY BUYER
SELLER #1
SELLER #2
SELLER #3
SELLER #4
176
178
SEARCH FOR DEAL

Fig. 4b

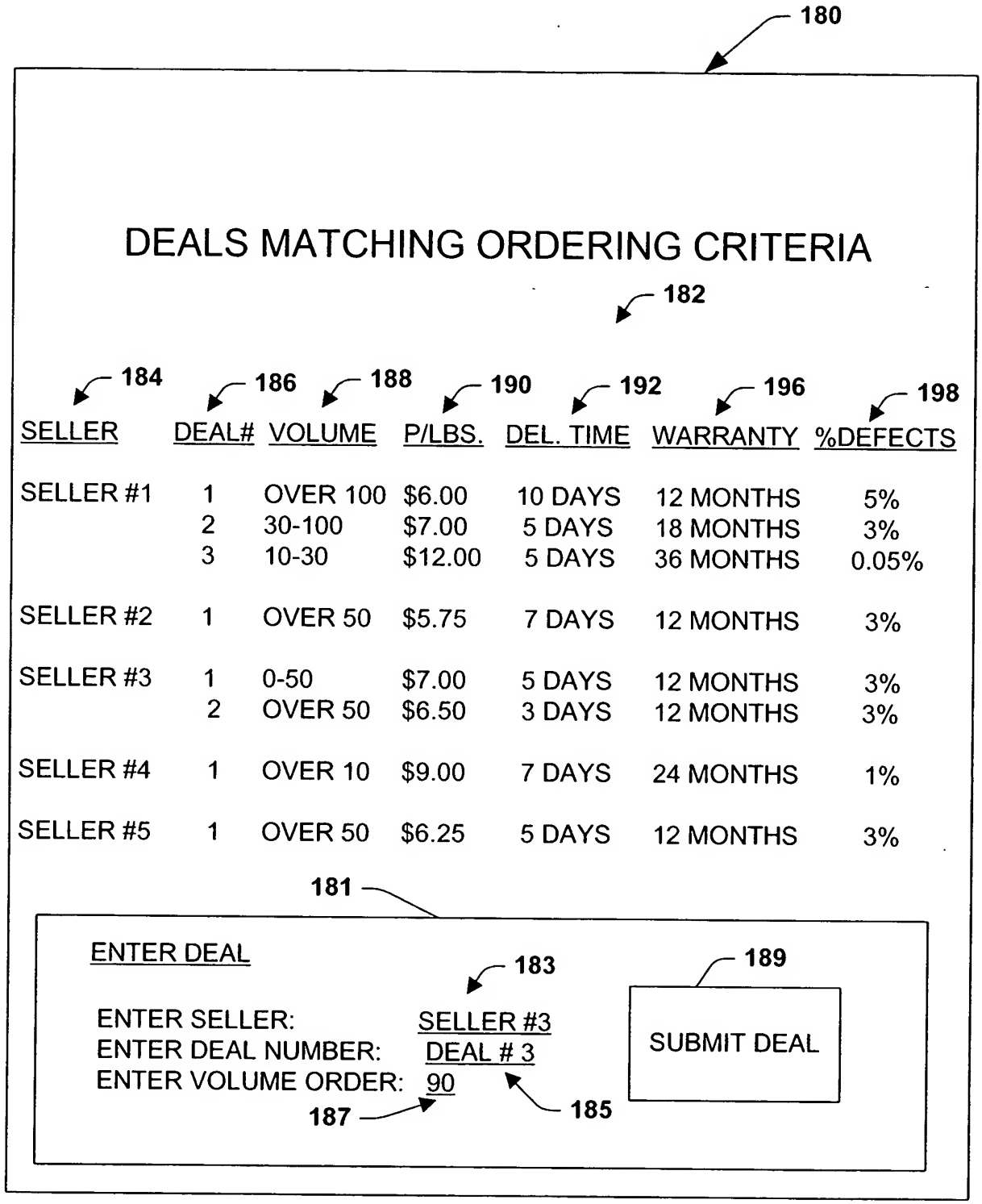

180
DEALS MATCHING ORDERING CRITERIA
182
184
186
188
190
192
196
198
SELLER
DEAL#
VOLUME
P/LBS.
DEL. TIME
WARRANTY
%DEFECTS
SELLER #1 1 OVER 100 $6.00 10 DAYS 12 MONTHS 5%
2 30-100 $7.00 5 DAYS 18 MONTHS 3%
3 10-30 $12.00 5 DAYS 36 MONTHS 0.05%
SELLER #2 1 OVER 50 $5.75 7 DAYS 12 MONTHS 3%
SELLER #3 1 0-50 $7.00 5 DAYS 12 MONTHS 3%
2 OVER 50 $6.50 3 DAYS 12 MONTHS 3%
SELLER #4 1 OVER 10 $9.00 7 DAYS 24 MONTHS 1%
SELLER #5 1 OVER 50 $6.25 5 DAYS 12 MONTHS 3%
181
ENTER DEAL
183
189
ENTER SELLER: SELLER #3
ENTER DEAL NUMBER: DEAL # 3
ENTER VOLUME ORDER: 90
SUBMIT DEAL
187
185

Fig. 4c

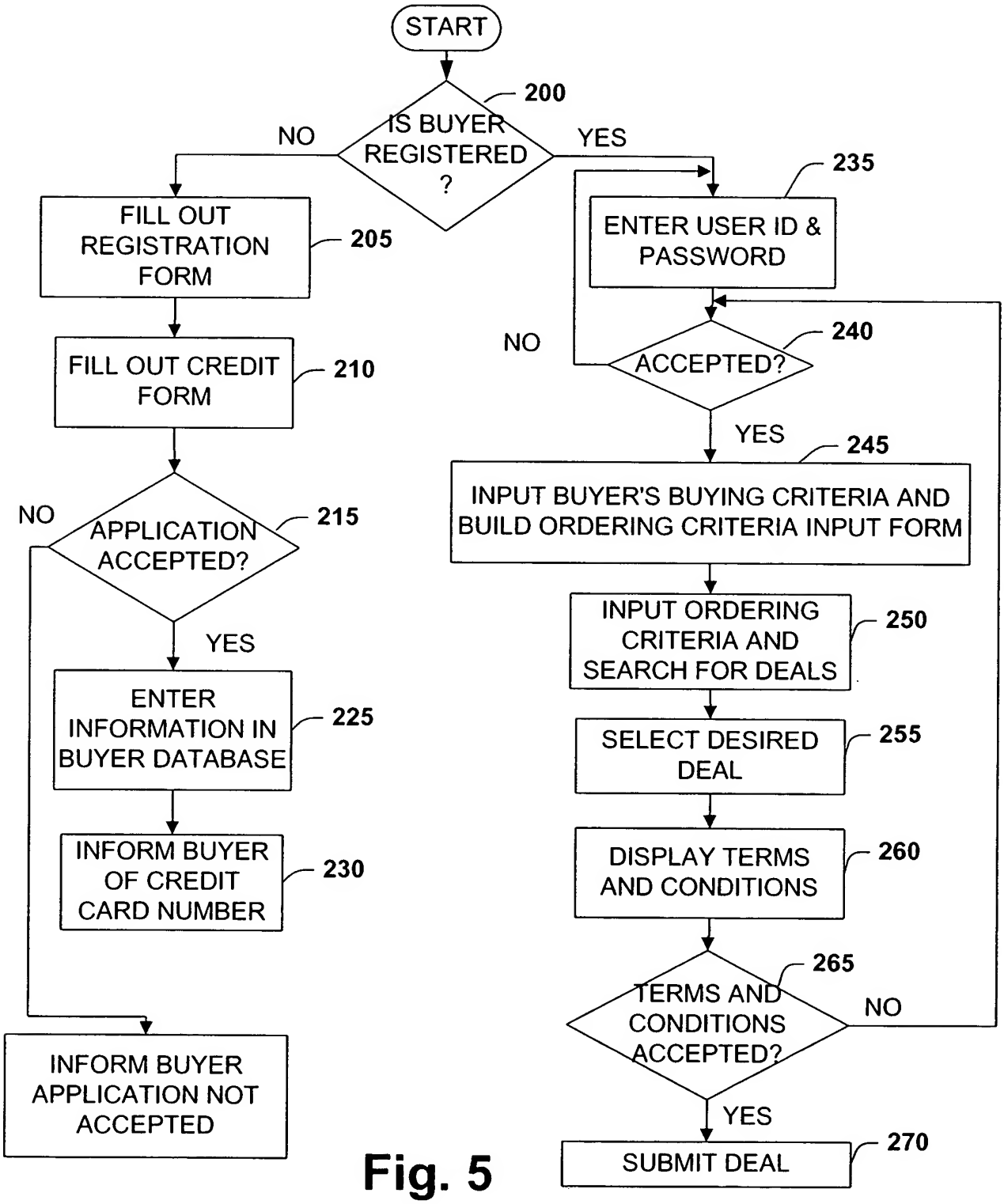

START
200
IS BUYER REGISTERED ?
NO
YES
FILL OUT REGISTRATION FORM
205
FILL OUT CREDIT FORM
210
APPLICATION ACCEPTED?
215
NO
YES
ENTER INFORMATION IN BUYER DATABASE
225
INFORM BUYER OF CREDIT CARD NUMBER
230
INFORM BUYER APPLICATION NOT ACCEPTED
235
ENTER USER ID & PASSWORD
240
ACCEPTED?
NO
YES
245
INPUT BUYER'S BUYING CRITERIA AND BUILD ORDERING CRITERIA INPUT FORM
INPUT ORDERING CRITERIA AND SEARCH FOR DEALS
250
SELECT DESIRED DEAL
255
DISPLAY TERMS AND CONDITIONS
260
265
TERMS AND CONDITIONS ACCEPTED?
NO
YES
SUBMIT DEAL
270

Fig. 5

BUYER REGISTRATION

BUYER NAME:

ADDRESS:

PRIMARY CONTACT:

TELEPHONE:

FAX:

E-MAIL:

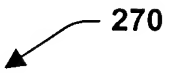
DESCRIPTION OF COMPANY:

PREFERRED USER NAME:

PREFERRED PASSWORD:

PREFERRED PASSWORD (VERIFICATION):

Fig. 6



BUYER DATA NAME, ADDRESS, CONTACT, ETC.	USER NAME	PASSWORD	CREDIT CARD NO. & EXP.
BUYER 1	USER NAME (1)	PASSWORD (1)	XXXXXXXXXXX EXP. 05/03
. . .	. . .	. . .	. . .
BUYER (N)	USER NAME (N)	PASSWORD (N)	CREDIT CARD (N)

Fig. 7

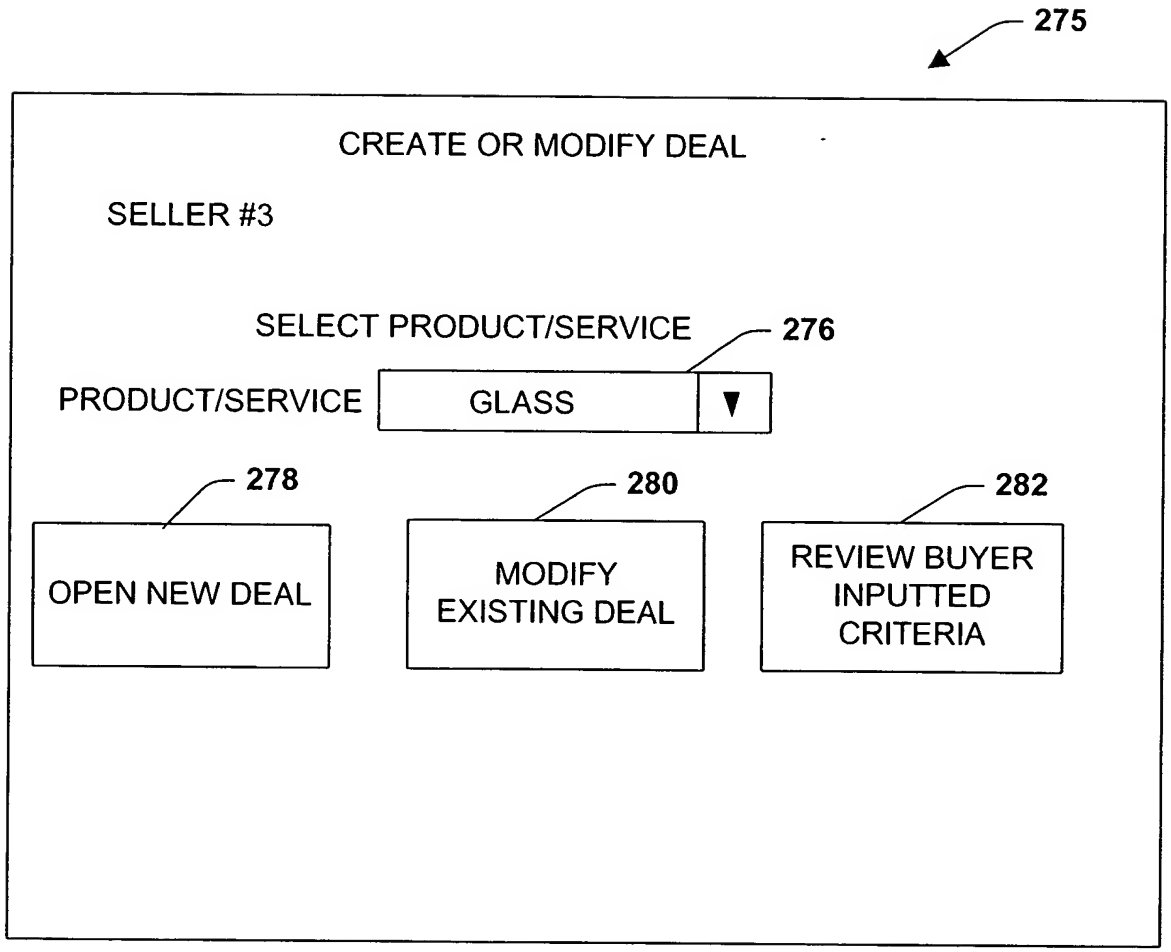

275
CREATE OR MODIFY DEAL
SELLER #3
SELECT PRODUCT/SERVICE
276
PRODUCT/SERVICE
GLASS
278
OPEN NEW DEAL
280
MODIFY EXISTING DEAL
282
REVIEW BUYER INPUTTED CRITERIA

Fig. 8a

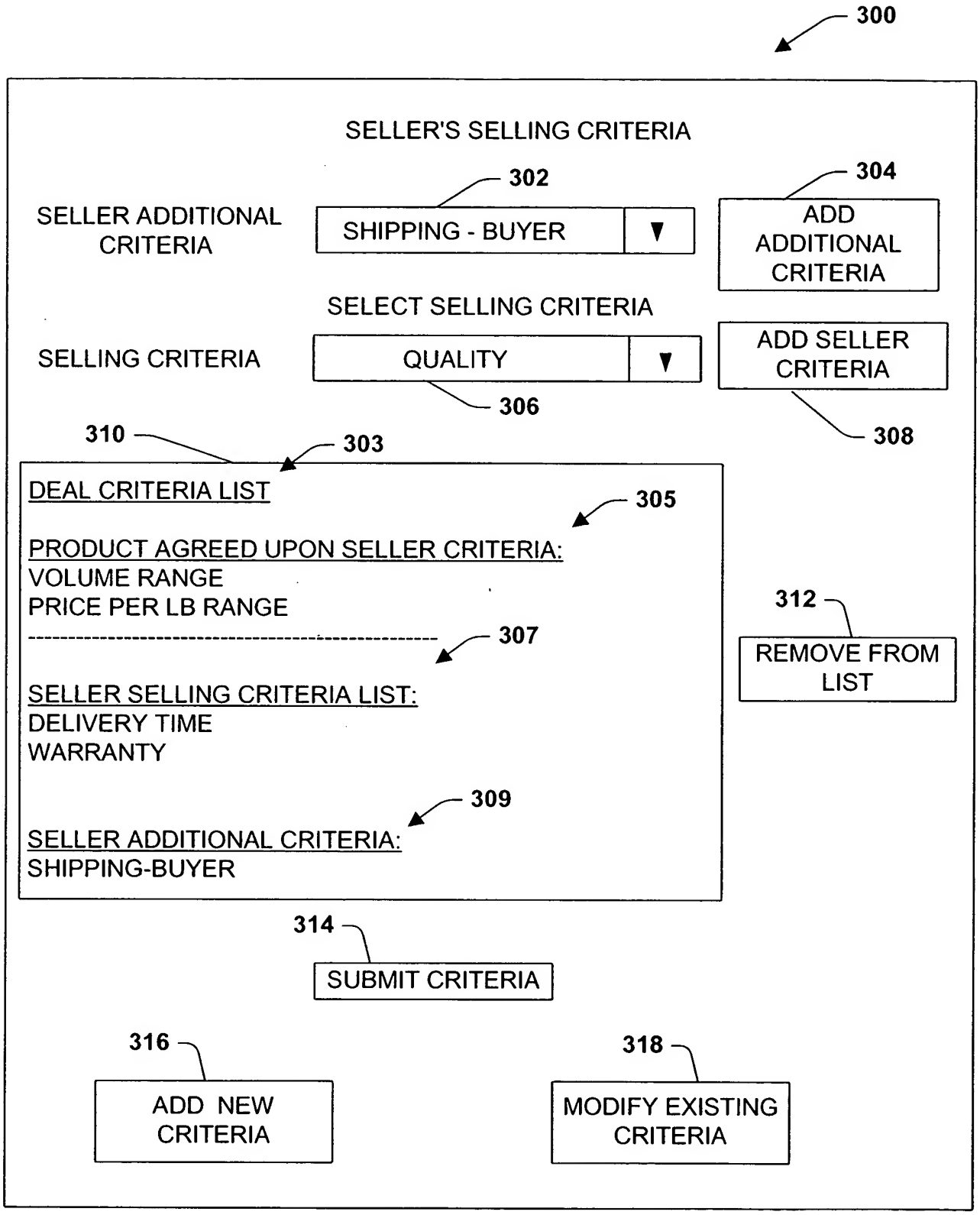

300
SELLER'S SELLING CRITERIA
302
304
SELLER ADDITIONAL CRITERIA
SHIPPING - BUYER
ADD ADDITIONAL CRITERIA
SELECT SELLING CRITERIA
SELLING CRITERIA
QUALITY
ADD SELLER CRITERIA
306
308
310
303
DEAL CRITERIA LIST
305
PRODUCT AGREED UPON SELLER CRITERIA:
VOLUME RANGE
PRICE PER LB RANGE
312
REMOVE FROM LIST
307
SELLER SELLING CRITERIA LIST:
DELIVERY TIME
WARRANTY
309
SELLER ADDITIONAL CRITERIA:
SHIPPING-BUYER
314
SUBMIT CRITERIA
316
318
ADD NEW CRITERIA
MODIFY EXISTING CRITERIA

Fig. 8b

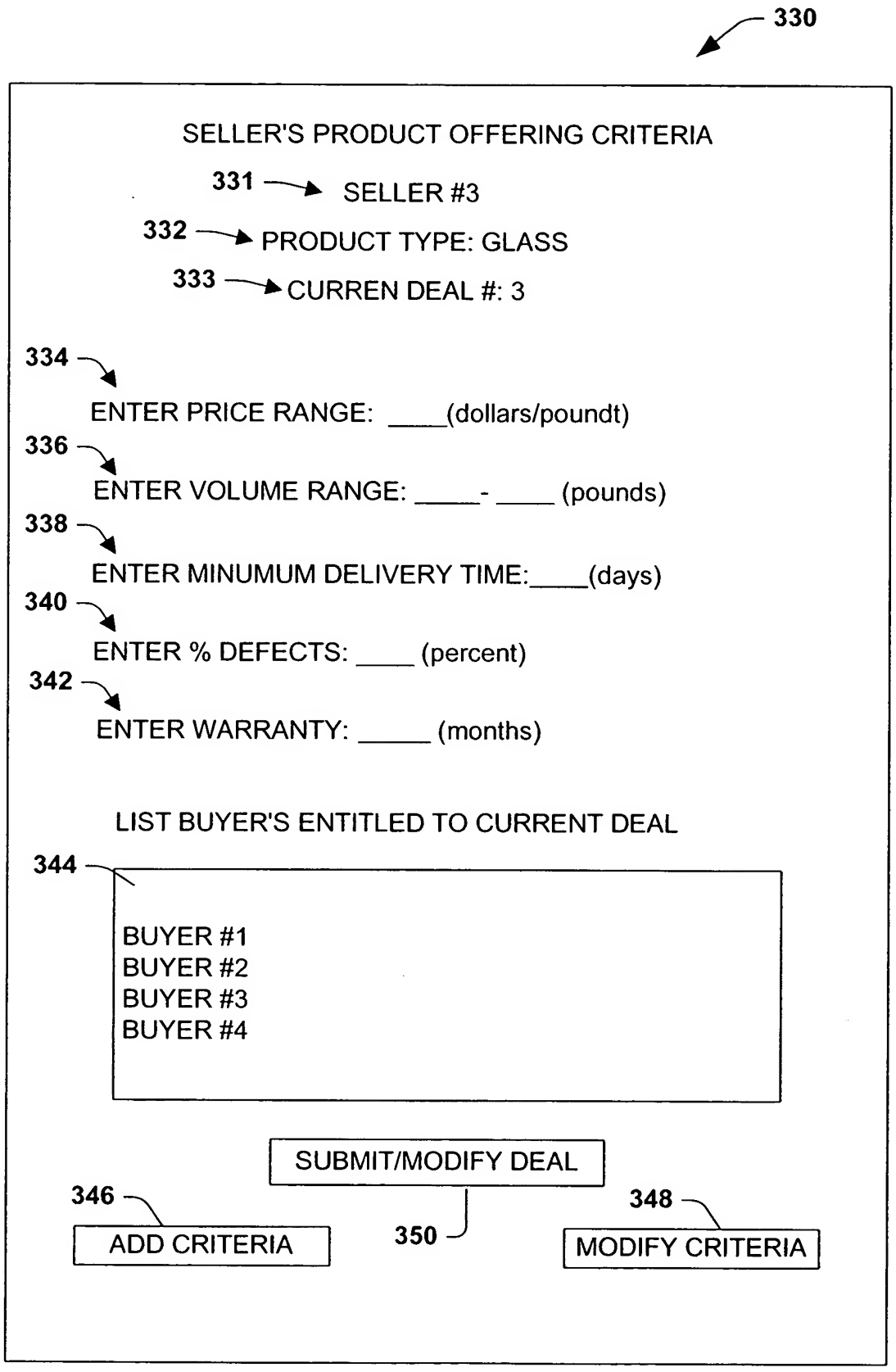

330
SELLER'S PRODUCT OFFERING CRITERIA
331
SELLER #3
332
PRODUCT TYPE: GLASS
333
CURREN DEAL #: 3
334
ENTER PRICE RANGE: ____(dollars/poundt)
336
ENTER VOLUME RANGE: _____- ____ (pounds)
338
ENTER MINUMUM DELIVERY TIME:____(days)
340
ENTER % DEFECTS: ____ (percent)
342
ENTER WARRANTY: _____ (months)
LIST BUYER'S ENTITLED TO CURRENT DEAL
344
BUYER #1
BUYER #2
BUYER #3
BUYER #4
SUBMIT/MODIFY DEAL
346
ADD CRITERIA
350
348
MODIFY CRITERIA

Fig. 8c

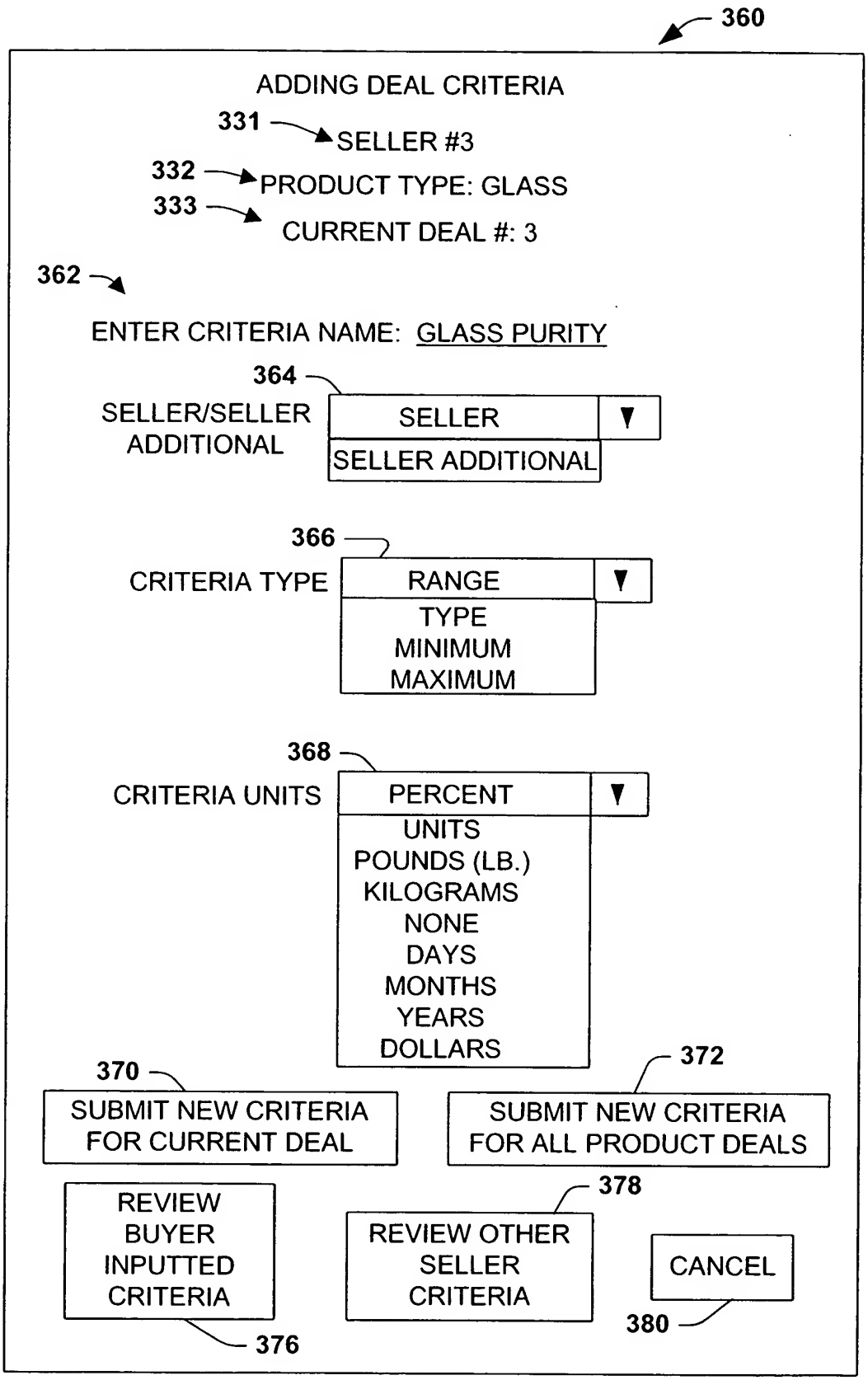

360
ADDING DEAL CRITERIA
331
SELLER #3
332
PRODUCT TYPE: GLASS
333
CURRENT DEAL #: 3
362
ENTER CRITERIA NAME: GLASS PURITY
364
SELLER/SELLER ADDITIONAL
SELLER
SELLER ADDITIONAL
366
CRITERIA TYPE
RANGE
TYPE
MINIMUM
MAXIMUM
368
CRITERIA UNITS
PERCENT
UNITS
POUNDS (LB.)
KILOGRAMS
NONE
DAYS
MONTHS
YEARS
DOLLARS
370
SUBMIT NEW CRITERIA FOR CURRENT DEAL
372
SUBMIT NEW CRITERIA FOR ALL PRODUCT DEALS
REVIEW BUYER INPUTTED CRITERIA
376
378
REVIEW OTHER SELLER CRITERIA
CANCEL
380

Fig. 8d

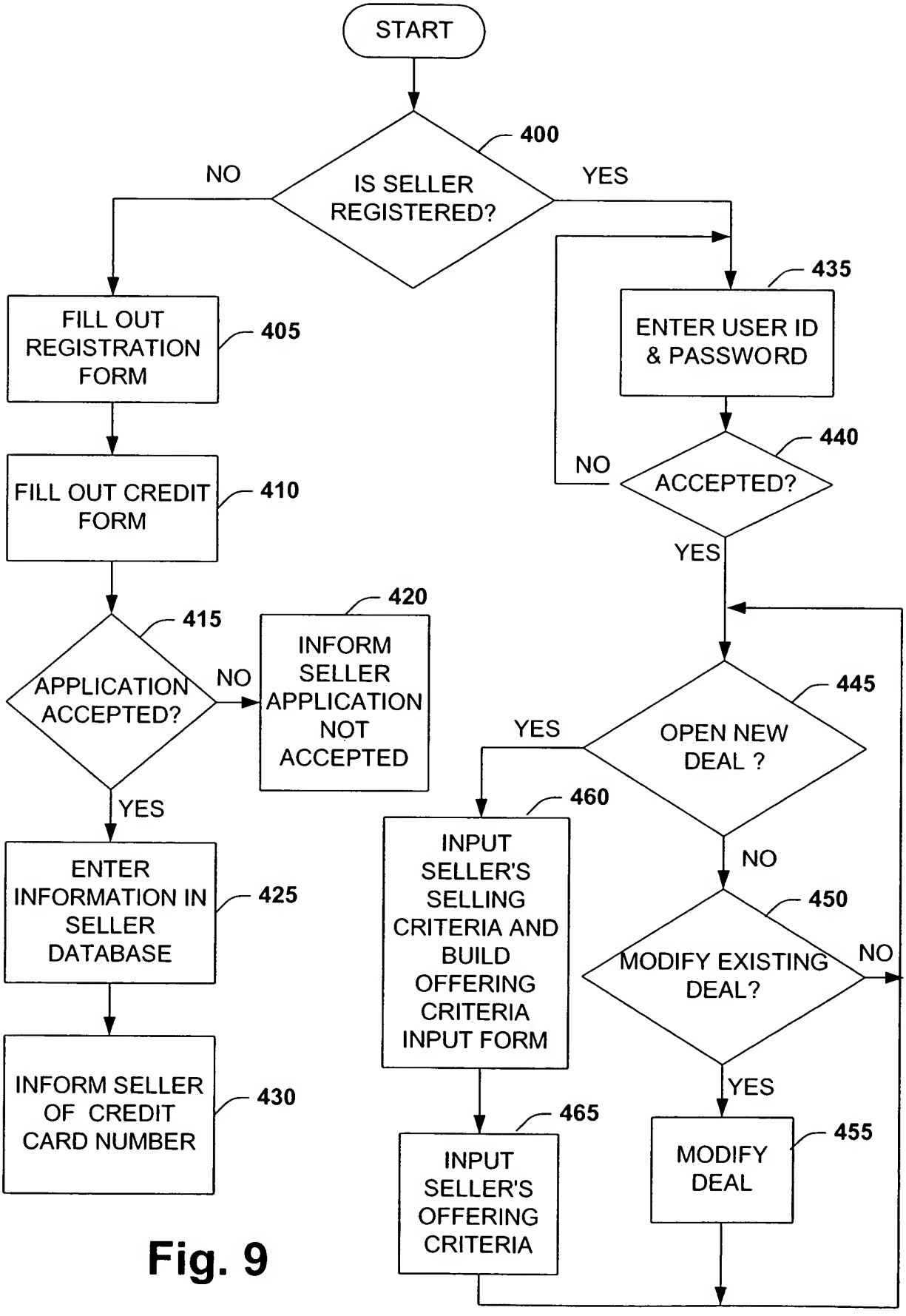

START
400
IS SELLER REGISTERED?
NO
YES
FILL OUT REGISTRATION FORM
405
FILL OUT CREDIT FORM
410
415
APPLICATION ACCEPTED?
NO
420
INFORM SELLER APPLICATION NOT ACCEPTED
YES
ENTER INFORMATION IN SELLER DATABASE
425
INFORM SELLER OF CREDIT CARD NUMBER
430
435
ENTER USER ID & PASSWORD
440
NO
ACCEPTED?
YES
445
OPEN NEW DEAL ?
YES
460
INPUT SELLER'S SELLING CRITERIA AND BUILD OFFERING CRITERIA INPUT FORM
465
INPUT SELLER'S OFFERING CRITERIA
NO
450
MODIFY EXISTING DEAL?
NO
YES
455
MODIFY DEAL

Fig. 9

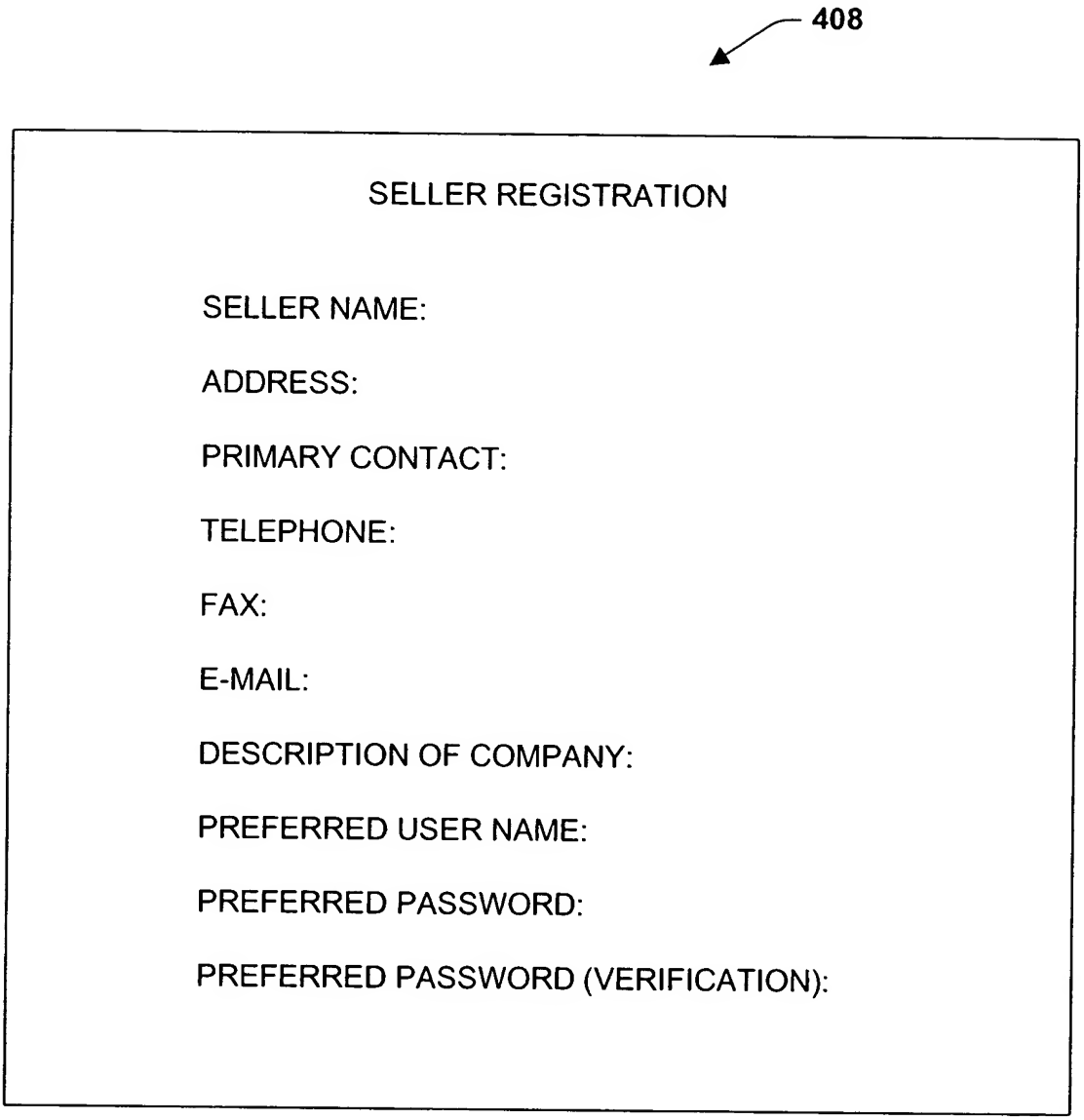
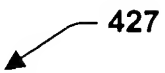

408
SELLER REGISTRATION
SELLER NAME:
ADDRESS:
PRIMARY CONTACT:
TELEPHONE:
FAX:
E-MAIL:
DESCRIPTION OF COMPANY:
PREFERRED USER NAME:
PREFERRED PASSWORD:
PREFERRED PASSWORD (VERIFICATION):

Fig. 10



SELLER DATA NAME, ADDRESS, CONTACT, ETC.	USER NAME	PASSWORD	CREDIT CARD NO. & EXP.
SELLER 1	USER NAME (1)	PASSWORD (1)	XXXXXXXXXXX EXP. 07/03
. . .	. . .	. . .	. . .
SELLER (N)	USER NAME (N)	PASSWORD (N)	CREDIT CARD (N)

Fig. 11

Buyer Sponsored Tranaction

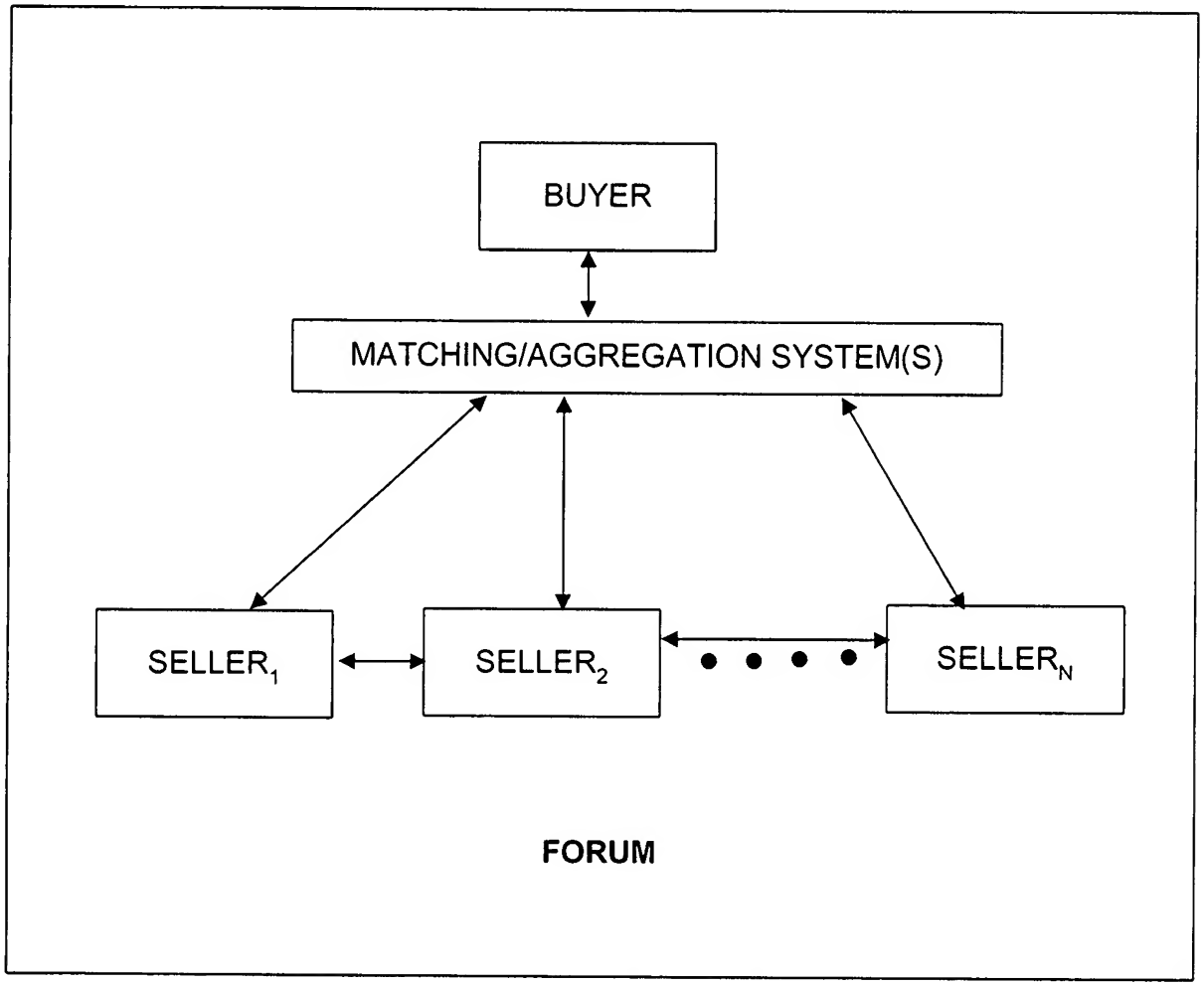


Fig. 12

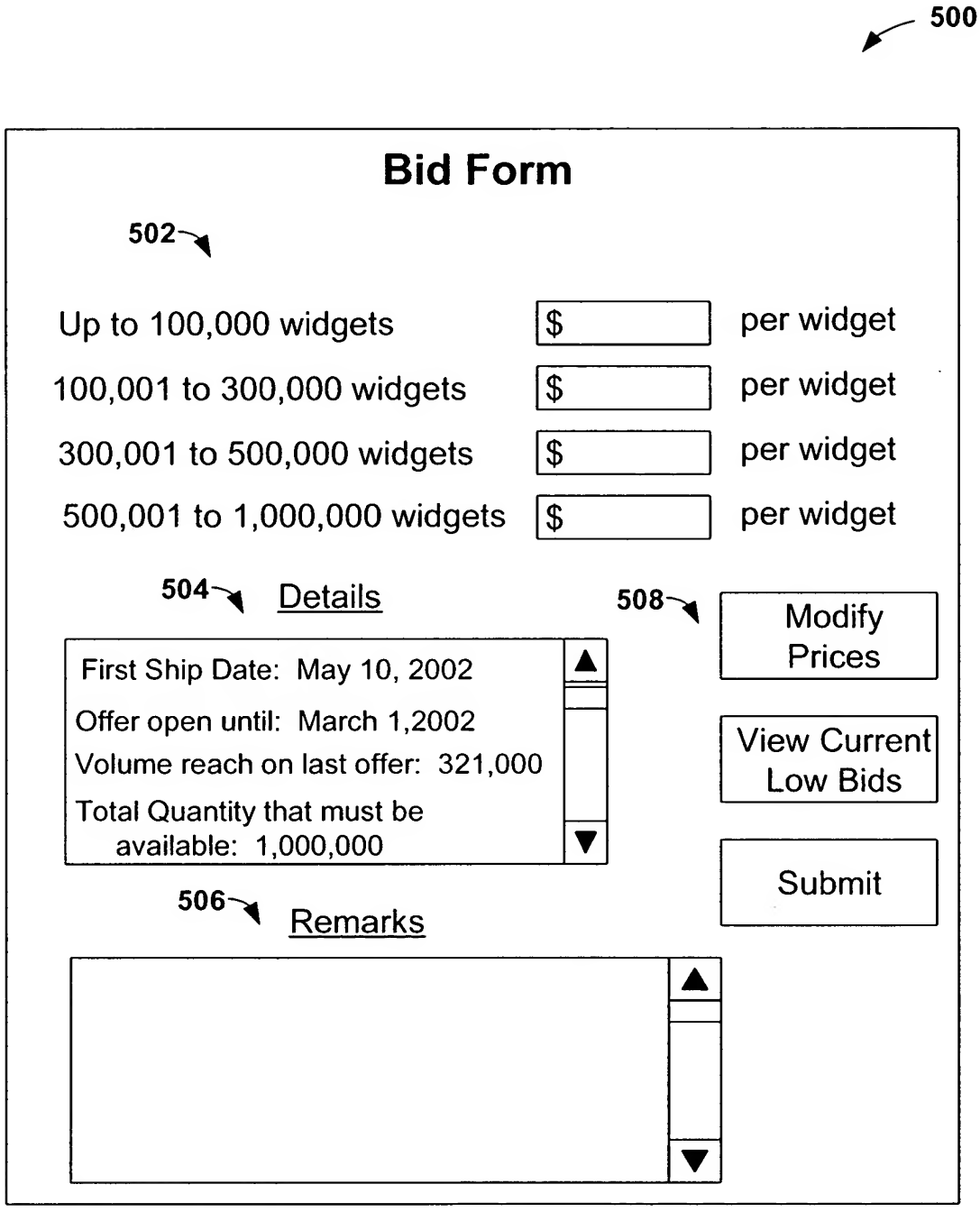

500
Bid Form
502
Up to 100,000 widgets
$
per widget
100,001 to 300,000 widgets
$
per widget
300,001 to 500,000 widgets
$
per widget
500,001 to 1,000,000 widgets
$
per widget
504
Details
508
Modify Prices
First Ship Date: May 10, 2002
Offer open until: March 1,2002
Volume reach on last offer: 321,000
Total Quantity that must be available: 1,000,000
View Current Low Bids
Submit
506
Remarks

Fig. 13

Buyer(s)/Seller(s) Sponsored Tranaction

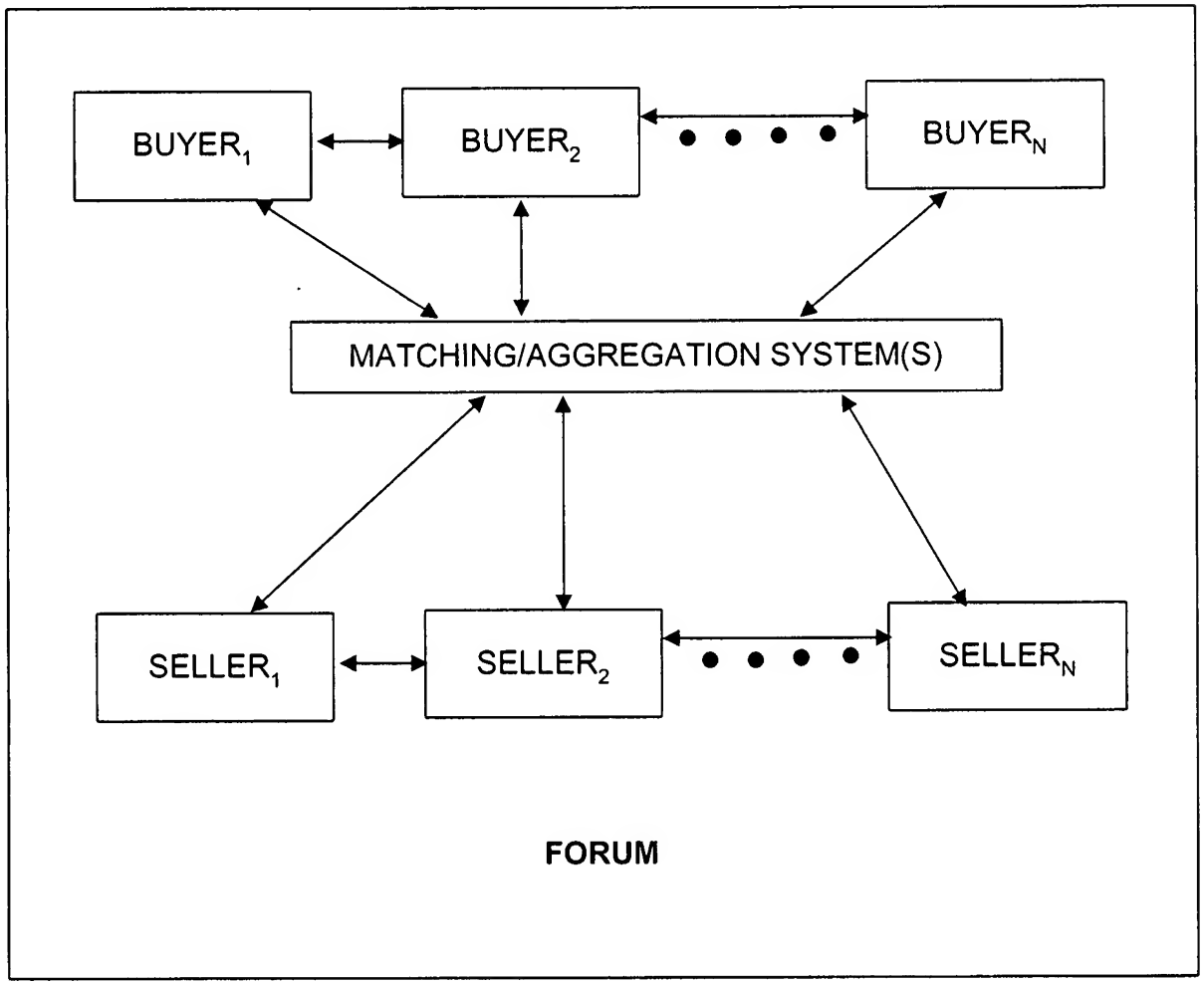


Fig. 14